

































<b><i>Substitution Methodology:</i></b>	An additional 4 years of experience may be substituted for BA/BS degree.
<b><i>Relevant SINS(s):</i></b>	874-1
<b><i>Relevant Recovery SIN(s):</i></b>	874-1RC
<b><i>Title:</i></b>	<b><u>Consultant III</u></b>
<b><i>Functional Duties/Responsibilities:</i></b>	Assist drafting and preparing project deliverables. Supports team in implementation and acceptance process. Analyze information and other project requirements. Develop required corrective or support actions. Assist manager in reporting and tracking of project costs and level of effort.
<b><i>Minimum Education Level: Required/Supplemental Certifications:</i></b>	BA/BS Degree.
<b><i>Minimum Experience Requirements:</i></b>	Less than 1 year of experience in performing business management tasks for commercial or government organizations. Strong written and oral communication skills.
<b><i>Substitution Methodology:</i></b>	An additional 4 years of experience may be substituted for BA/BS degree.
<b><i>Relevant SINS(s):</i></b>	874-1
<b><i>Relevant Recovery SIN(s):</i></b>	874-1RC
<b><i>Title:</i></b>	<b><u>Admin/Support Personnel</u></b>
<b><i>Functional Duties/Responsibilities:</i></b>	Provide efficient and effective support of project tasks.
<b><i>Minimum Education Level: Required/Supplemental Certifications:</i></b>	High School diploma.
<b><i>Minimum Experience Requirements:</i></b>	6 months or more of experience in providing administrative support services. Knowledgeable of key Microsoft products (i.e.: Outlook, Word and Excel).
<b><i>Substitution Methodology:</i></b>	



874-6	Acquisition Management Support
-------	--------------------------------

<p><b>Relevant SINS(s):</b> 874-6  <b>Relevant Recovery SIN(s):</b> 874-6RC  <b>Title:</b> <u>Facilitator</u>  <b>Functional</b> Nationally or industry recognized expert. Published professional. May possess Doctorate or PhD. Examples include professor, BPR specialist, or advisor on high level acquisition initiatives including policy and strategic sourcing.  <b>Duties/Responsibilities:</b>  <b>Minimum Education Level:</b> Advanced Degree, plus two additional years of subject matter experience or subject matter certifications.  <b>Required/Supplemental Certifications:</b> CPMC, FAC-C or DAWIA Level III  <b>Minimum Experience Requirements:</b> 12 years of experience  <b>Substitution</b> An additional 4 years of experience may be substituted for advanced degree.  <b>Methodology:</b></p>	
<p><b>Relevant SINS(s):</b> 874-6  <b>Relevant Recovery SIN(s):</b> 874-6RC  <b>Title:</b> <u>Director</u>  <b>Functional</b> Senior level functional manager responsible for day to day acquisition and contracting operations.  <b>Duties/Responsibilities:</b>  <b>Minimum Education Level:</b> Advanced Degree, plus two additional years of subject matter experience or subject matter certifications  <b>Required/Supplemental Certifications:</b> CPCM, FAC-C or DAWIA Level III  <b>Minimum Experience Requirements:</b> 10 years of experience  <b>Substitution</b> An additional 4 years of experience may be substituted for advanced degree.  <b>Methodology:</b></p>	
<p><b>Relevant SINS(s):</b> 874-6  <b>Relevant Recovery SIN(s):</b> 874-6RC  <b>Title:</b> <u>Senior Acquisition Manager</u>  <b>Functional</b> Senior level technical acquisition and contracting manager responsible for major acquisitions including establishing business strategy, development performance based approaches and conducting source selection.  <b>Duties/Responsibilities:</b>  <b>Minimum Education Level:</b> BA/BS Degree  <b>Required/Supplemental Certifications:</b> CPCM, FAC-C or DAWIA Level III  <b>Minimum Experience Requirements:</b> 8 years of experience  <b>Substitution</b> An additional 4 years of experience may be substituted for advanced degree.  <b>Methodology:</b></p>	
<p><b>Relevant SINS(s):</b> 874-6  <b>Relevant Recovery SIN(s):</b> 874-6RC  <b>Title:</b> <u>Acquisition Manager, Procurement Analyst</u>  <b>Functional</b> Mid-level acquisition and procurement advisor supporting acquisition initiatives, policy formation, and procurement processes.  <b>Duties/Responsibilities:</b>  <b>Minimum Education Level:</b> BA/BS Degree  <b>Required/Supplemental Certifications:</b> CPCM, FAC-C or DAWIA Level III  <b>Minimum Experience Requirements:</b> 7 years of experience  <b>Substitution</b> An additional 4 years of experience may be substituted for advanced degree.</p>	

**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Senior Contract Specialist  
**Functional:** Mid-level contracting specialist procuring complex services, supplies, construction and A&E Services.  
**Duties/Responsibilities:**  
**Minimum Education Level:** BA/BS Degree  
**Required/Supplemental Certifications:** CFCM, CCCM, FAC-C or DAWIA Level II  
**Minimum Experience Requirements:** 6 years of experience  
**Substitution:** An additional 4 years of experience may be substituted for advanced degree.  
**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Contract Specialist  
**Functional:** Mid-level acquisition and procurement specialist supporting weapon system acquisitions, IT procurements, and streamlined source selections.  
**Duties/Responsibilities:**  
**Minimum Education Level:** BA/BS Degree  
**Required/Supplemental Certifications:** CFCM, CCCM, FAC-C or DAWIA Level II  
**Minimum Experience Requirements:** 4 years of experience  
**Substitution:** An additional 4 years of experience may be substituted for advanced degree.  
**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Junior Contract Specialist  
**Functional:** Junior acquisition and procurement specialist supporting a more experienced professional.  
**Duties/Responsibilities:**  
**Minimum Education: Level:** BA/BS Degree  
**Required/Supplemental Certifications:** FAC-C or DAWIA Level I  
**Minimum Experience Requirements:** 3 years of experience  
**Substitution:** An additional 4 years of experience may be substituted for advanced degree.  
**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Buyer  
**Functional:** Junior contracting, procurement, and acquisition specialist supporting non-complex, simplified acquisition processes.  
**Duties/Responsibilities:**  
**Minimum Education:** BA/BS Degree  
**Required/Supplemental Certifications:** FAC-C or DAWIA Level I  
**Minimum Experience Requirements:** 2 years of experience  
**Substitution:** An additional 4 years of experience may be substituted for advanced degree.  
**Methodology:**

**Relevant SINS(s):** 874-6

**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Junior Buyer  
**Functional** Junior contracting, procurement, and acquisition specialist supporting more experienced professionals with acquisition processes and follow-up.  
**Duties/Responsibilities:**  
**Minimum Education:** BA/BS Degree  
**Required/Supplemental Certifications:**  
**Minimum Experience** 1 year of experience  
**Requirements:**  
**Substitution** An additional 4 years of experience may be substituted for BA/BS Degree.  
**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Procurement Clerk  
**Functional** Administrative specialist supporting the procurement and acquisition processes and associated personnel.  
**Duties/Responsibilities:**  
**Minimum Education** BA/BS Degree  
**Required/Supplemental Certifications:**  
**Minimum Experience:** Less than 1 year of experience in providing administrative specialist support for the procurement and acquisition processes and associated personnel.  
**Requirements:**  
**Substitution** An additional 4 years of experience may be substituted for a High School Diploma.  
**Methodology:**

**Relevant SINS(s):** 874-6  
**Relevant Recovery SIN(s):** 874-6RC  
**Title:** Administrative Support  
**Functional** Administrative specialist performing routine, day to day support functions.  
**Duties/Responsibilities:**  
**Minimum Education** High School Diploma  
**Requirements:**  
**Minimum Experience** 6 months or more of experience in providing administrative support services.  
**Requirements:** Knowledgeable of key Microsoft products (i.e.: Outlook, Word and Excel).

874-7	Integrated Program Support Services
-------	-------------------------------------

<p><b>Relevant SINS(s):</b> 874-7  <b>Relevant Recovery SIN(s):</b> 874-7RC  <b>Title:</b> <u>Senior Principal</u>  <b>Functional</b>  <b>Duties/Responsibilities:</b></p>	<p>Provide primary interface with client management personnel regarding strategic issues or high-level subject matter expertise. To direct the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations and leading strategic level client meetings.</p>
<p><b>Minimum Education Level:</b>  <b>Required/Supplemental</b>  <b>Certifications:</b>  <b>Minimum Experience</b>  <b>Requirements:</b>  <b>Substitution</b>  <b>Methodology:</b></p>	<p>Masters Degree or 2 year advanced degree equivalent  Industry Specific    12 years of experience    An additional 4 years of experience may be substituted for advanced degree.</p>
<p><b>Relevant SINS(s):</b> 874-7  <b>Relevant Recovery SIN(s):</b> 874-7RC  <b>Title:</b> <u>Principal</u>  <b>Functional</b>  <b>Duties/Responsibilities:</b></p>	<p>Provide backup / primary interface with client management personnel regarding strategic issues. To direct the completion of projects within estimated time frames and budget constraints, coordinate parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations, and leading strategic level client meetings.</p>
<p><b>Minimum Education Level:</b>  <b>Required/Supplemental</b>  <b>Certifications:</b>  <b>Minimum Experience</b>  <b>Requirements:</b>  <b>Substitution Methodology:</b></p>	<p>Masters Degree or 2 year advanced degree equivalent  Industry Specific    10 Years of experience    An additional 4 years of experience may be substituted for advanced degree.</p>
<p><b>Relevant SINS(s):</b> 874-7  <b>Relevant Recovery SIN(s):</b> 874-7RC  <b>Title:</b> <u>Senior Manager</u>  <b>Functional</b>  <b>Duties/Responsibilities:</b></p>	<p>Significantly responsible for design, implementation and management of projects. Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.</p>
<p><b>Minimum Education Level:</b>  <b>Required/Supplemental</b>  <b>Certifications:</b>  <b>Minimum Experience</b>  <b>Substitution Methodology:</b></p>	<p>Bachelor Degree  Industry Specific    8 years of experience .  An additional 4 years of experience may be substituted for advanced degree.</p>
<p><b>Relevant SINS(s):</b> C874-7  <b>Relevant Recovery SIN(s):</b> C874-7RC  <b>Title:</b> <u>Manager</u>  <b>Functional</b>  <b>Duties/Responsibilities:</b></p>	<p>Interface with the client on a day-to-day basis, direct the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality,</p>

**Minimum Education Level:  
Required/Supplemental  
Certifications:  
Minimum Experience  
Requirements:  
Substitution  
Methodology:**

completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Deliver presentations and lead client meetings.

Bachelor Degree  
Industry Specific

7 years of experience.

An additional 4 years of experience may be substituted for Bachelor degree.

**Relevant SINS(s):  
Relevant Recovery SIN(s):  
Title:  
Functional  
Duties/Responsibilities:**

874-7  
874-7RC

**Senior Consultant I**

Interface with the client on a day-to-day basis, direct the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Deliver presentations and lead client meetings.

**Minimum Education Level:  
Required/Supplemental  
Certifications:  
Minimum Experience  
Requirements:  
Substitution  
Methodology:**

Bachelor Degree

6 years of experience.

An additional 4 years of experience may be substituted for Bachelor degree.

**Relevant SINS(s):  
Relevant Recovery SIN(s):  
Title:  
Functional  
Duties/Responsibilities:**

874-7  
874-7RC

**Senior Consultant II**

Develop and implement systems and create and maintain database. Prepare technical documentation, reports, and other deliverables for client approval. Support team and helps administer implementation and testing. Participate in planning of engagement and is responsible for all tasks delegated by Managers.

Bachelor Degree

**Minimum Education Level:  
Required/Supplemental  
Certifications:  
Minimum Experience  
Requirements:  
Substitution  
Methodology:**

Up to 4 years of experience.

An additional 4 years of experience may be substituted for Bachelor degree.

**Relevant SINS(s):  
Relevant Recovery SIN(s):  
Title:  
Functional  
Duties/Responsibilities:**

874-7  
874-7RC

**Senior Consultant III**

Develop and implement systems and create and maintain databases. Prepare technical documentation, reports, and other deliverables for client approval. Support team and helps administer implementation and testing. Participate in planning of engagement and is responsible for all tasks delegated by Managers.

**Minimum Education Level:**

Bachelor Degree

<b>Required/Supplemental Certifications:</b>	
<b>Minimum Experience Requirements:</b>	3 years of experience.
<b>Substitution Methodology:</b>	An additional 4 years of experience may be substituted for Bachelor degree.
<b>Relevant SINS(s):</b>	874-7
<b>Relevant Recovery SIN(s):</b>	874-7RC
<b>Title:</b>	<u>Consultant I</u>
<b>Functional Duties/Responsibilities:</b>	Provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. Apply specific expertise to practical issues they identify, or those presented by the client. Assist in formulating solutions, preparing reports, studies and documentation while supporting presentations and client meetings.
<b>Minimum Education Level:</b>	Bachelor
<b>Required/Supplemental Certifications:</b>	
<b>Minimum Experience Requirements:</b>	2 years of experience.
<b>Substitution Methodology:</b>	An additional 4 years of experience may be substituted for Bachelor degree.
<b>Relevant SINS(s):</b>	874-7
<b>Relevant Recovery SIN(s):</b>	874-7RC
<b>Title:</b>	<u>Consultant II</u>
<b>Functional Duties/Responsibilities:</b>	Work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. Assist in formulating solutions, preparing reports, studies and documentation while supporting presentations and client meetings.
<b>Minimum Education Level:</b>	Bachelor Degree
<b>Required/Supplemental Certifications:</b>	
<b>Minimum Experience Requirements:</b>	1 year of experience.
<b>Substitution Methodology:</b>	An additional 4 years of experience may be substituted for Bachelor degree.
<b>Relevant SINS(s):</b>	874-7
<b>Relevant Recovery SIN(s):</b>	874-7RC
<b>Title:</b>	<u>Consultant III</u>
<b>Functional Duties/Responsibilities:</b>	Assist drafting and preparing project deliverables. Supports team in implementation and acceptance process. Analyze information and other project requirements. Develop required corrective or support actions. Assist manager in reporting and tracking of project costs and level of effort.
<b>Minimum Education Level:</b>	Bachelor Degree
<b>Required/Supplemental Certifications:</b>	
<b>Minimum Experience Requirements:</b>	0 years of experience.
<b>Substitution Methodology:</b>	An additional 4 years of experience may be substituted for Bachelor degree.

**Relevant SINS(s):** 874-7  
**Relevant Recovery SIN(s):** 874-7RC  
**Title:** Admin/Support Personnel  
**Functional** Provide efficient and effective support of project tasks.  
**Duties/Responsibilities:**  
**Minimum Education Level:** High School diploma.  
**Required/Supplemental Certifications:**  
**Minimum Experience** 0 years of experience  
**Requirements:**  
**Substitution** None  
**Methodology:**

### Service Contract Act (SCA)

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



**PRICE LIST**

SIN	Recovery SIN	Labor Category	Site Catapult/ Client	Year 1 5/18/15 – 5/17/16	Year 2 5/18/16 – 5/17/17	Year 3 5/18/17 – 5/17/18	Year 4 5/18/18 – 5/17/19	Year 5 5/18/19 – 5/17/20
874-1	874-1RC	Senior Principal	Both	244.30	248.46	252.68	256.98	261.34
874-1	874-1RC	Principal	Both	187.73	190.92	194.16	197.46	200.82
874-1	874-1RC	Senior Manager	Both	150.98	153.54	156.15	158.81	161.51
874-1	874-1RC	Manager	Both	129.22	131.42	133.65	135.93	138.24
874-1	874-1RC	Senior Consultant I	Both	122.14	124.21	126.32	128.47	130.66
874-1	874-1RC	Senior Consultant II	Both	109.34	111.20	113.09	115.02	116.97
874-1	874-1RC	Senior Consultant III	Both	84.23	85.66	87.11	88.60	90.10
874-1	874-1RC	Consultant I	Both	69.32	70.50	71.70	72.92	74.16
874-1	874-1RC	Consultant II	Both	61.66	62.71	63.77	64.86	65.96
874-1	874-1RC	Consultant III	Both	55.21	56.15	57.10	58.07	59.06
874-1	874-1RC	Administrative / Support	Both	44.57	45.32	46.09	46.88	47.67
874-6	874-6RC	Facilitator	Both	244.30	248.46	252.68	256.98	261.34
874-6	874-6RC	Director	Both	187.73	190.92	194.16	197.46	200.82
874-6	874-6RC	Senior Acquisition Manager	Both	150.98	153.54	156.15	158.81	161.51
874-6	874-6RC	Acquisition Manager, Procurement Analyst	Both	129.22	131.42	133.65	135.93	138.24
874-6	874-6RC	Senior Contract Specialist	Both	122.14	124.21	126.32	128.47	130.66
874-6	874-6RC	Contract Specialist	Both	109.34	111.20	113.09	115.02	116.97
874-6	874-6RC	Junior Contract Specialist	Both	84.23	85.66	87.11	88.60	90.10
874-6	874-6RC	Buyer	Both	69.32	70.50	71.70	72.92	74.16
874-6	874-6RC	Junior Buyer	Both	61.66	62.71	63.77	64.86	65.96
874-6	874-6RC	Procurement Clerk	Both	55.21	56.15	57.10	58.07	59.06
874-6	874-6RC	Admin. Support	Both	44.57	45.32	46.09	46.88	47.67
874-7	874-7RC	Senior Principal	Both		248.46	252.68	256.98	261.34
874-7	874-7RC	Principal	Both		190.92	194.16	197.46	200.82
874-7	874-7RC	Senior Manager	Both		153.54	156.15	158.81	161.51
874-7	874-7RC	Manager	Both		131.42	133.65	135.93	138.24
874-7	874-7RC	Senior Consultant I	Both		124.21	126.32	128.47	130.66
874-7	874-7RC	Senior Consultant II	Both		111.20	113.09	115.02	116.97
874-7	874-7RC	Senior Consultant III	Both		85.66	87.11	88.60	90.10
874-7	874-7RC	Consultant I	Both		70.50	71.70	72.92	74.16
874-7	874-7RC	Consultant II	Both		62.71	63.77	64.86	65.96
874-7	874-7RC	Consultant III	Both		56.15	57.10	58.07	59.06
874-7	874-7RC	Administrative / Support	Both		45.32	46.09	46.88	47.67
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Senior Principal I	Both	333.45	339.11	344.88	350.74	356.70
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Senior Principal II	Both	246.46	250.65	254.91	259.25	263.65
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Principal I	Both	231.96	235.90	239.91	243.99	248.14
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Principal II	Both	209.11	212.66	216.28	219.96	223.70
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Manager I	Both	216.07	219.74	223.48	227.28	231.14
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Manager II	Both	197.17	200.52	203.93	207.39	210.92
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Manager III	Both	153.36	155.97	158.62	161.32	164.06
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Manager IV	Both	150.20	152.75	155.35	157.99	160.67
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Financial Manager I	Both	153.36	155.97	158.62	161.32	164.06



520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Consultant I	Both	144.99	147.45	149.96	152.51	155.10
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Consultant II	Both	115.98	117.95	119.96	122.00	124.07
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Consultant III	Both	112.93	114.85	116.80	118.79	120.81
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Sr. Fin. Consultant IV	Both	87.98	89.47	91.00	92.54	94.12
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Fin. Consultant I	Both	82.25	83.65	85.07	86.52	87.99
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Fin. Consultant II	Both	73.18	74.43	75.69	76.98	78.29
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Fin. Consultant III	Both	65.53	66.64	67.78	68.93	70.10
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Admin. Support I	Both	70.40	71.59	72.81	74.05	75.31
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Admin. Support II	Both	48.81	49.64	50.48	51.34	52.21
520-9,11, 12, 13	520-9RC,11RC, 12RC, 13RC	Admin. Support III	Both	39.48	40.16	40.84	41.53	42.24

The rates shown above include the Industrial Funding Fee (IFF) of 0.75%

### Contingency Fee Schedule Rate

Catapult Consultants LLC pricing is based on a thorough analysis of the ordering activity's Accounts Receivable (A/R) and the placement and aging of the A/R per the ordering activity's request. Contingency fee pricing will be determined at the task order level. Contingency fees will not exceed 17.00%.

SIN	Service	GSA Rate
520-9	Recovery Audits	17.00%
520-11	Accounting	17.00%
520-12	Budgeting	17.00%
520-13	Complementary Financial Management Services	17.00%